

AI implementation and IT modernization for federal missions — veteran-owned, deterministic by design.

DESIGNATIONS

HUBZone · HUBZone Small Business

Eligible

SDVOSB · Service-Disabled Veteran-Owned Small Business

Certified

Small Business · Small Business (SBA size standards)

Certified

VOSB · Veteran-Owned Small Business

Certified

OVERVIEW

Knotstone Industries is a service-disabled veteran-owned small business delivering practical AI implementation, IT modernization, and governance advisory to federal customers. We pair hands-on infrastructure engineering with a disciplined reliability posture — AI capabilities sit additively on deterministic systems, never in the critical data path — so deployments are auditable, recoverable, and mission-appropriate. Sole-operator agility keeps overhead low and decisions fast.

CORE COMPETENCIES

AI / LLM implementation & agentic automation

Self-hosted multi-agent systems; on-prem and air-gap-capable deployments; model routing and cost governance.

IT modernization & systems integration

Infrastructure architecture, migration, and consolidation; network and identity foundations.

Cybersecurity & GRC advisory (vCISO)

Risk posture, controls, and governance for small/mid federal and commercial environments.

Reliability & process engineering

Deterministic-substrate design discipline; Six Sigma process improvement; staged-change and validation-gate methodology.

DIFFERENTIATORS

- **Set-aside eligibility on track** — SDVOSB (VetCert in progress) plus HUBZone-eligible principal office, narrowing competition where set-asides apply.
- **Demonstrable AI infrastructure** — A live, self-built multi-agent stack (not slideware) as proof of capability.
- **Reliability-first AI posture** — LLMs are additive, not load-bearing; deterministic substrates remain authoritative. Lowers the risk profile CO/CORs worry about with AI.
- **Veteran-owned, low-overhead, fast** — Direct principal engagement; no layers.
- **Seasoned principal** — IT-business ownership and M&A background; defense-sector and public-service experience as an Air Force veteran and former state legislator.

PAST PERFORMANCE

Knopp Law Group (commercial, current) — managed IT and vCISO / security advisory.

Principal background — (not Knotstone contracts) IT company ownership (itKansas / Cybertron International, 2003–2016) and M&A advisory.

Additional references available upon request.

COMPANY DATA

UEI
DVBGHN2K9JW4

SAM.GOV
Registered, active

NAICS

CAGE
9H9L3

SET-ASIDES
HUBZone · SDVOSB · Small Business · VOSB

541512 Computer Systems Design Services · 541511 Custom Computer Programming Services · 541519 Other Computer Related Services · 541513 Computer Facilities Management Services · 541618 Other Management Consulting Services

PSC FAMILIES

DF01 · DF10 · DJ01 · DJ10 · DG01 · DG10 · DE01 · DE10 · DA01 · DA10

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